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Ways to save money when you buy specialty surgical instruments.

Millennium Surgical Corp

What's important, the brand or the pattern?

Old habits die hard. Surgeons often ask for an instrument by brand name. Verify whether it's the pattern or the brand that's important. If the vendor or name was just for reference, you can compare cost!

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Kick the GPO habit.

Quite often, high-priced specialty instruments aren't on a GPO or they aren't really discounted. You could save by comparing cost.

Don't set your mind on sets.

Instrument companies design sets with unnecessary parts so they can charge more. Focus on the instruments you need, not the whole set. You can save thousands of dollars.

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Shop before you drop your money.

Most instrument companies DO NOT make the instruments they sell. You can get the same instrument, even specialized patterns, from more than one source.

Continue the Discontinued Search.

Many vendors "discontinue" items as a cost-cutting measure, then charge you more for a special order. Other vendors may carry the same instrument without the extra cost.

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